

......Mar'2019

<u>F.A.Q</u>

Tender to Developing Catalogue of Replicable Designs for Energy Efficient Residential Buildings - Contract No. 83312550

As per the "Assessing Eligibility of Consulting Firms" excel document:

- 1) "Information" Sheet mentions that the minimum turnover must be 1-2 times the contract amount.
- 2) "For Assessing Consulting Firms" Sheet, cell H9 mentions that the firm's average annual turnover for the last 3 financial years should be a minimum of 200,000 Euros.

Query #1: Which of the above should be considered as the minimum qualifying criteria?

Response from GIZ

The turnover of Leading agency (with whom the contract will be signed) shall be at least 1-2 times the contract amount. Additionally, the average annual turnover of Leading Agency for the last 3 financial years should be atleast of 200,000 Euros.

In "General Terms of Reference" document, it has been mentioned that a consortium can bid for the project.

Query #2a: In a consortium, is there any defining criterion for choosing the leader, e.g. annual turnover, relevant experience for carrying out majority of the WPs mentioned etc.?

Response from GIZ

Answer as per Query#1

Query #2b: If the consortium leader is not decided by any criteria, is it the choice of the consortium to mutually decide upon the leader for this project?

Response from GIZ

The 'Team Lead' mentioned in 'Section 2.5.1 - Assignment of personnel' of the Terms of Reference shall be an employee from the Lead bidder as per clause c of section 2.6.

Query #3: For a consortium, does the average annual turnover equal the average of sum total of annual turnover of representative companies over all three years.

Response from GIZ

The Lead Agency shall individually meet the average annual turnover prerequisite (i.e. a minimum of 200,000 Euros) for the last 3 financial years.