

F.A.Q.

Tender for the Development of E-Content and E-Training for SME Representatives and ITI Faculty Members in the States of Maharashtra, Karnataka, Telangana, Rajasthan and West Bengal

- 1) Is the bid open for international consulting firms not registered in India?

This is a local tender. International companies can only apply if they have office in India and that office is a registered as legal entity in India.

- 2) Can an international consulting firm partner with an Indian consulting firm, with the Indian firm in the lead?

The bidders may subcontract experts from an international firm, but the main contract and service delivery obligation will rest between GIZ and the bidder.

- 3) The tasks for Expert 1 require a mix of clinical and non-clinical competencies. Can we propose 2 separate experts for this position, if the total number of STE days is not changed? If yes, will the two CVs be evaluated?

Fine, if the total number of STE remains as per the specifications. Both CVs will be evaluated in that case.

- 4) Is the language of instruction during the training expected to be English and/or Hindi? Is the consulting firm expected to ensure translation of all training material into the regional languages? Can translation costs be budgeted separately?

The language of instruction and training material should be basic English, aligned with the competence level of the target group (minimum qualification of the target group could be school graduates).

- 5) The bid mentions setting up of a Moodle Learning Management System or a similar platform for online trainings. However, none of the 4 expert positions mentioned are expected to have the relevant competencies. Can the consulting firm budget separately for these services, namely, setting up and operating a Moodle LMS? If no, can the consulting firm alter the personnel concept to engage a relevant expert for such a function?

The number of expert positions must remain same as per the specifications in the ToR. Ideally, one of the 4 proposed experts should have the mentioned competency. Personnel concept may be changed to add one expert with the required competencies

- 6) During the QCBS evaluation, in which ratio will the technical and financial proposals be evaluated?

The technical is higher compare to financial i.e 70:30 (70 technical & 30 financial)

- 7) For calculating the number of training kits we are assuming @ 1 kit per MSME trained and 20 kits per state per ITI which comes to the total requirement of 550 kits. Kindly confirm whether this a realistic assumption or do you foresee a huge variation.

There should be 1 kit per training participant, i.e. 450 + 250 = 700 kits.

- 8) We understand that the tender is open to Non-Indian organizations as well. Kindly confirm.

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- 9) We understand that non-India based (located) experts are permissible. Kindly confirm.

The bidders may subcontract experts from an international firm, but the main contract and service delivery obligation will rest between GIZ and the bidder.

- 10) Refer TOR (page 8) Technical Assessment point (ii).

We understand that healthcare projects like hospital design, healthcare facility & hospital program planning which demonstrate in-depth knowledge & use of principles of infection spread and safety are permissible for the 2 reference projects required in the field of content development and training in health-care sector. Kindly confirm.

Correct, such experience can be quoted to demonstrate the required experience.

- 11) Refer TOR (page 8) Weighted Criteria -Technical point (i).

We understand that healthcare projects like hospital design, healthcare facility & hospital program planning which demonstrate in-depth knowledge & use of principles of Infection spread and safety are permissible for the 4 projects required in the field of content dev and training in health-care sector. Kindly confirm.

Correct, such experience can be quoted to demonstrate the required experience.

- 12) Refer TOR (page 8) Weighted Criteria. Can you clarify if this would be used to select a max number/ limit eligible bidders for detailed technical stage? Use of Weighted Criteria is unclear.

Yes, this will be used to select eligible bidders for detailed technical stage.

- 13) Refer TOR (page 9) Qualification of the team leader. We understand medical-architects, medical planners, hospital programmers with demonstrable knowledge of infection spread in built/healthcare environments are eligible. Kindly confirm.

Correct.

- 14) Refer TOR (page 9) Qualifications of Mid-Level Expert 1 & 2. We understand that architects/digital designers/web designers with demonstrable experience of digital content creation are eligible. Kindly confirm.

Correct.

15) Refer TOR (page 9) Qualification of Mid-Level Expert 3&4. We understand that experienced architects, construction managers with track record of engagement with multiple stakeholders for large government/private projects will be eligible. Kindly confirm.

Correct.

16) Refer section 5 (page 10) of TOR, maximum of 323 expert days can only be utilized for the assignment (100 are reserved for IA's). Is it permissible to re-allocate the days amongst Team Leader & mid-level experts (1 to 4) as per work plan/strategy?

The maximum number of expert days is fixed. The number of days per expert may however be reallocated among the team leader and mid-level experts to some extent.

17) Kindly clarify how the financial proposal needs to account for IA's costs (100 expert hours).

The ToR expects 100 expert days of external experts from IAs. The number of expert days allocated to the IAs is to be reflected in the estimated value of subcontracts the bidder will issue to the IAs.

18) Cost of Health/Training/Safety Kits + distribution costs, are difficult to predict at moment. Can we exclude them from the financial bid? Kindly confirm/clarify if we need to account for them in financial proposal.

The cost of the kits and their distribution needs to be accounted for in the financial proposal.

19) Section 7 (page 11) of TOR mentions CV's must be submitted using format specified. Kindly share the format.

Format is attached for reference.

20) Section 7 (page 11, last line) mentions price schedule. Kindly confirm this refers to Annexure 1 of Bidding Conditions Pdf. Otherwise share price schedule.

The financial format is part of bidding conditions

21) We recently found out about this tender and are very interested to bid for it. Requesting that the deadline for final submission be extended from 4th Sep (Friday) to at least 7th of September (Monday) which will allow us to submit a better response.

The assignment needs to be completed within stipulated timeline, thus extension of deadline is not possible.

22) The tender package (bidding conditions pdf) mentions that we regularly check the web portal. We found this tender via third party websites and are unable to locate the official GIZ tender page. Please kindly share the web portal link via an email reply to us.

https://www.tendernews.com/free_tender/covid-19-response-for-sme-iti-representatives-refno-83359900.aspx