

F.A.Q.

ANSWERS TO QUERIES RECEIVED AGAINST ENQUIRY SENT FOR – ASSESSMENT OF ADOPTION RATES FOR AGRICULTURE VALUE CHAINS IN MAHARASHTRA, ANDHRA PRADESH, KARNATAKA AND HIMACHAL, SAP NO: 83359258

1. "Grid Assessing Eligibility", clause B.3. mentions Experience of Development Project which are ODA Financed. In this connection, we would like to know if this is a mandatory requirement or if bidders not meeting these criteria may also apply for the tender.

Official development assistance (ODA) is defined by the OECD Development Assistance Committee (DAC) as government aid that promotes and specifically targets the economic development and welfare of developing countries. This means that agencies who have previous experience of working with GIZ are applicable.

This is not mandatory and if you don't meet this criterion, you can still bid for the tender. Assessment of eligible firms will be based on overall criteria (Technical experience, regional experience & ODA).

2. Also, page 5 of the terms of reference mentions the sample size of 800-1000 farmers for each of the two indicators. Does this mean 800-1000 farmers for each indicator across all the project states or 800-1000 for each indicator in each state?

The TOR specifies that the sample of 800-1000 farmers is for both the indicators. This means the maximum sample size will be 1000 farmers for both the indicators and for all the three states.

3. Would a population list of farmers from each of the two indicators be provided to the bidder or would information about farmers who are reached via indirect approach have to be sought in the field itself by the consultant?

A list of the direct farmers as well as farmers reached via the indirect approach will be provided by the project.

4. Do we need to attach CVs of all the Field Supervisors?

Yes, it is required.

5. The page length of CVs of Team should be within 4 pages?

Yes, also this limit is per CV.

6. Do we need to put separate cost of field survey as the field data is generally conducted by local experienced enumerators and who are hired at the time of field survey. Generally lump-sum cost including their lodging & boarding, travel and other incidental charges is taken separately and put under heading reimbursements.

Yes, the cost of the field surveys (including the lodging & boarding and other incidental charges) will come under reimbursable Fee.

7. In Section 3 of the TOR document, under the sub-heading "Technical Methodological Concept/Strategy", the last paragraph states: "The bidder is required to describe its contribution to knowledge management for the partner and GIZ and promote scaling-up effects (learning and innovation)." Since this is a research-based adoption assessment for the GAIE India project areas, could you please elaborate on/clarify the nature of learning and innovation scaling-up effects expected from bidder?

The learnings and innovation refer to the lessons learnt from the assessment including but not restricted to the methodological approach used for the assessment which have the potential to be scaled up at the programme level by other country packages and/or by government partners.

8. Clause '1.2.2' of 'Technical Assessment Grid' mentions "Strategy for establishing cooperation and then cooperating with the relevant actors". Can you please guide us as to who are the "relevant actors"? Are they the demand side stakeholders (i.e., small-scale farming enterprises and rural entrepreneurs) or the supply side stakeholders (project staff, staff of implementing partner agencies) or both?

This includes both the actors.

9. Clause '6' on page 10 of the 'Terms of Reference' mentions that "the complete bid shall not exceed 30 pages (excluding CVs & Other company profile documents)". Our query in this regard is that whether these 30 pages would include the relevant experiences of the organization along with the "technical approach, methodology and work plan"?

The technical approach, methodology and work plan are a part of the bidding document, whereas the relevant experiences form a part of the company profile document.

10. The section on “WP II.A: Data collection” given on page 10 of the ‘Terms of Reference’ mentions that “field supervisors appointed by the bidder will co-ordinate and work with the respective field staff of implementing partners to conduct the surveys”. This suggests that the field survey would be carried out by field staff of implementing partner agencies, while we (Bidder agency) would only deploy Supervisors to guide, monitor and supervise the field staff of implementing partner agencies. Please enlighten us that whether or not our understanding in this regard is correct?

Yes, this is right. As mentioned in WP II.A The field supervisors are also responsible to translate the questionnaire in the respective local language and will undertake observations of the interview and the field.