

## F.A.Q

### Tender for National Brick Industry Mission: Market Transformation towards Energy Efficiency in Brick Sector”.”

PN: 14.2298.9.001.00 / 8333 5514

| Sl no | Reference points  | Queries  | Response  |
|-------|---|--|---|
| 1     | Under Point 5. Personnel concept TSA Qualification Criteria in page 13 mentioning “Should have been profitable for at least two (2) of the last three (3) years ” | Are we eligible being NGO and Not for profit institute                                       | Not for Profit institutes are eligible.<br><br>The Qualification criteria on page 13 may now be read as:<br><br><ul style="list-style-type: none"> <li>• Should be a firm/company/<u>NGO</u> registered/incorporated in India</li> <li>• Should have been profitable/<u>carried surplus</u> for at least two (2) of the last three (3) years.”</li> </ul>   |
| 2     | In page 11 mentioning for “Pilot Case example/ Study”   | Minimum how many study of units / clusters/regions are to be undertaken                      | We understand that query is with reference to the visual <b>WP-1: Pilot Market Transformation Strategy (May 2020).</b><br><b>For Clarity---</b><br>For the two identified brick markets, pilot uptake of the E3 mark would need to be demonstrate (by getting agreements signed) buy-in with <u>at least</u> One Manufacturer and One Builder in each market.<br><br>Experience gained would be collated in the case study developed for enabling the pan-India roll-out under the Brick Mission phase. |
| 3     | In page 11 mentioning for “pilot market consultations are scheduled to be completed by the month of January and February 2020”                                    | Minimum how many consultation to be undertaken per region / per cluster                      | This is already clarified in ToR on page 16, Travel section. For clarity explained below:<br><br>Pilot market consultations (PMC) are envisaged largely to identify Manufacturers and Builders willing to adopt the E3 mark.<br><br>This may require one event followed by one on one discussions.<br><br>The PMC may be scheduled with the four to five events planned under Brick Mission phase for stakeholder consultations.  |
| 4     | Under Point 6 Costing requirements, Assignment of personnel in page 16 mentioning “Team   | Is total contribution for team leader limited to 76 days only and cost for team leader to be | The expert days stated in ToR under point 6, page 16 of ToR are estimates made by GIZ. Bidder is advised to revise these estimates as per their understanding and capabilities.<br><br>Further, the clause 10.3 of GTCC states that “The fee is based on the contractually agreed unit (e.g. expert hour,   |

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|       | leader: On-site assignment for 76 expert days (includes estimated 12 Travel days)” and Refer under GTCC page 2, point 10.3 mentioning “an expert month is 30 calendar days.” | estimated for (76/30) months                             | expert day, expert month). Units other than those agreed cannot be invoiced. If expert months are agreed in the contract, an expert month is 30 calendar days.”<br><br>Under the ToR, the unit is ‘Expert days’. |
| 5     | Clauses of General Terms & Conditions  | We would like GIZ to change / modify few clauses in GTCC | The Clauses mentioned General Terms & Conditions are non-negotiable and cannot be modified/amended.  |