21st Nov 2017

F.A.Q

Tender for Tender for incubating early-stage Renewable Rural Energy Enterprises (REE)

Q1. **REEs: it includes Solar, Hydro, Equipment manufacturers- Are we talking about all these 3 segments here?**

Ans : **This project is technology agnostic and entails working with rural energy enterprises or their networks to enhance their delivery of energy access solutions to rural households. The focus will be on providing off-grid renewable energy solutions.**

Q2. **Focus area: Is it only North-East or is it Pan India base exercise? So the identification of REEs is from pan-India basis or only focused to certain region only?**

Ans: **The focus of work of the chosen Rural Energy Enterprises will be in IGEN Access states i.e. Uttarakhand, Bihar, Uttar Pradesh, West Bengal and North East Region (NER) of India.**

Q3. **Are there any specific criteria for selection of REEs to be incubated under this project?**

Ans: **In addition to the information already provided in the ToRs, the below points are to be noted:**

- the REEs to be incubated need to have a registered entity

- any REE/company to be incubated should not have received incubation support previously through GIZ IGEN-Access or IGEN-RE programmes

Please also note that GIZ will be involved and will be a part of the committee for selection of the REEs to be incubated.

Q4. **Please define REEs.**

Ans: **A Rural Energy Enterprise (REE) is defined as a formal profit or not-for-profit enterprise providing clean and renewable energy products or services including thermal or electrical energy to rural enterprises or households.**

The IGEN Access programme focuses in offgrid renewable energy.

Q5. We would like to have certain changes / modification some clauses of General Terms & Conditions?

Ans : The General Terms & Conditions (GTCC) attached with tender package are non-negotiable and will be integral part of Contract.

Q6. Whether prior permission from GIZ is required for joint venture , if yes, please advise on the process and the documents required?

Ans: Kindly provide the following documentation/information in Technical Proposal;

(a) Name of Lead Partner (first party)
(b) Name of the Firm with whom the consortium is formed
(c) Letter from 2nd party accepting the terms of consortium

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