Annexure A

Criteria for shortlisting of Firms

Suitability Matrix

Sr. Nr	Experience and Qualification	Scores
1	At least five years of experience in incubating REEs in clean energy sector and is fully equipped and has necessary facilities for incubating REEs.[1]	30
2	At least three years of experience of working in focal states of the IGEN-ACCESS programme[2]	20
3	Must have experience of raising finance/capital (from Banks / investors) for the incubated REEs	30
4	Based in India with excellent local network and liasoning experience with different stakeholders	20
	Total Score	**100**

*** Bidders must provide the documentary evidence in support of above criteria where relevant. All the documents must be self-attested with company stamp on each document(s). The documents are mandatory & must be part of overall Technical Proposal.**

****Note: Offers that score 50 points or less shall be eliminated from the competition.**
The evaluation matrix that will be devised to score on above points will be in a manner that the companies with limited experience and expertise will score lower points as against a company with diverse experience on the required expertise and skill set.

[1] Rural energy enterprises (REE) is defined as a formal profit or not-for-profit enterprise providing clean and renewable energy products or services including mechanical, thermal or electrical energy to rural enterprises or households.
[2] IGEN-Access focal states are Bihar, Uttar Pradesh, Uttarakhand, West Bengal and states of North-East Region of India