Annexure A

Criteria for shortlisting of Firms

Suitability Matrix

Sr. Nr	Experience and Qualification	Scores
1	Documented experience in the field of private sector development specifically in the field of SME promotion and development.; IP facilitation services etc	20
2	Experience in in the field of organizational study, structural and functional review and change management approach ,setting up of common service centre/organizations (e.g IPR, ICT , Design etc) targeting MSMEs	20
3	Experience in developing & implementing capacity building initiatives for public Institutions	20
	Total Score	60

*** Bidders must provide the documentary evidence in support of above criteria where relevant. All the documents must be self-attested with company stamp on each document(s). The documents are mandatory & must part of overall Technical Proposal.**

****Note: Offers that score 30 points or less shall be eliminated from the competition.**
The evaluation matrix that will be devised to score on above points will be in a manner that the companies with limited experience and expertise will score lower points as against a company with diverse experience on the required expertise and skill set.